Plaintiffs Jean C. Wilcox ("Wilcox"), Michele Hood and Robert Hood ("the Hoods"), and Sharie Green ("Green"), acting individually and on behalf of all other persons similarly situated and in the public interest, hereby allege as follows as against defendant EMC Mortgage Corporation, a Delaware corporation ("EMC") and J.P. Morgan Chase Bank, N.A., a Delaware corporation ("Chase"):

SUMMARY OF ACTION

- 1. Plaintiffs bring this action on behalf of themselves and a class of all similarly situated consumers pursuant to a variety of California statutes, including the Consumers Legal Remedies Act and Unfair Competition Law, plus common law causes action.
- 2. Defendants EMC and Chase are in the business of servicing mortgage loans on behalf of lenders and investors, including "pooled" mortgage-backed security investments. This complaint seeks to remedy EMC and Chase's unlawful acts in servicing mortgage loans, summarized as follows:
 - a) repeatedly failing to grant, implement, or consider in good faith or in a timely manner, plaintiffs' requests for loan modifications, including misrepresenting the requirements for achieving permanent loan modifications and the status of loan modification applications;
 - b) requesting and accepting interim debtor payments as a "condition" for promised permanent loan modifications, under temporary modifications or Trial Period Plans ("TPPs"), without any reasonable basis to believe that the loans would be permanently modified, and without taking diligent or reasonable steps to implement loan modifications or even to consider the borrowers' applications as promised;
 - c) systematically and continually erecting artificial obstacles in the loan modification process (such as repeatedly "losing"

borrower documents; rotating personnel assigned to borrower files; altering modification requirements; making duplicate requests for the same documents; delaying the modification approval process and then rejecting applications on grounds that submitted documents were "stale" or outdated; and engaging in similar "red tape") with the intent of obstructing, delaying, or preventing permanent loan modifications;

- d) misrepresenting the amounts due under and the terms of the loans being serviced, including unlawfully applying mortgage payments or otherwise holding payments in "suspense accounts," resulting in improperly escalated debt obligations, including interest and other unlawful charges;
- e) instructing loan modification applicants to stop making their existing mortgage payments purportedly as a prerequisite to qualifying for a loan modification, thereby subjecting such applicants to additional financial jeopardy including foreclosure, risk of foreclosure, late payment fees or penalties, and negative references on credit histories;
- f) inducing borrowers to participate in temporary modifications, TPPs, and/or forbearance agreements, then diverting payments made by borrowers to a "suspense account," which is not applied to the borrowers' principal or interest, then reporting borrowers as delinquent to credit reporting agencies, thus destroying their credit and leaving borrowers at the mercy of defendants' loan modification hoax;
- g) improperly recording notices of default regarding mortgage loans, initiating unlawful foreclosure actions, and causing

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27 28 improper reconveyance fees and other charges to be assessed; and,

- knowingly and intentionally maintaining a system of employee h) compensation incentives that assured employees would be motivated to act in contravention of defendants' obligations to it's borrowers.
- Through their orchestrated loan modification hoax, EMC and Chase have 3. induced consumers, including plaintiffs, to continue making excess or other unjustified payments in pursuit of illusory permanent loan modifications. EMC and Chase have thereby avoided or delayed the need to initiate, prosecute, and conclude multiple foreclosures (which might tax or exceed their available resources); and have avoided the need to liquidate excessive and under-valued real estate inventory, whether REO or otherwise (again beyond available resources).
- In engaging in this scheme, defendants have increased profits through 4. escalated loan servicing fees. Under defendants' Pooling & Servicing Agreements, they receive a higher fee per loan for servicing delinquent or distressed loans.
- Defendants' conduct has artificially bolstered their financial statements, both on their own behalf and on behalf of their clients (lenders and investors), by minimizing mandatory reporting of defaulted or distressed loans.
- Defendants' practice of cruelly stringing along homeowners who 6. desperately need financial relief, while ultimately failing to provide them with permanent loan modifications, has been aptly characterized as a scheme of "extend & pretend." This is not a product of mere negligence but rather is an intentional scheme with the foreseeable and known effect of harming consumers.

PARTIES

Plaintiff Jean C. Wilcox resides in Irvine, located in the County of Orange, 7. State of California. Her mortgage loan has been serviced by defendant EMC for several years. Wilcox is herein suing only EMC, not Chase. Wilcox suffered injury in fact and

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was otherwise damaged as a result of the unlawful conduct of defendant EMC as described herein.

- 8. Plaintiffs Robert and Michele Hood reside in Irvine, located in the County of Orange, State of California. Their mortgage lender or investor is Chase. Their loan has been serviced by EMC since January, 2009 (EMC Loan Number 0003859485), and was previously serviced by Chase. The Hoods suffered injury in fact and were otherwise damaged as a result of the unlawful conduct of defendants as described herein.
- 9. Plaintiff Sharie Lee Green resides in Marina Del Ray, located in the County of Los Angeles, State of California. Her mortgage lender or investor is Chase, and her loan has been serviced by Chase (Chase Loan Number 1749934819). Ms. Green suffered injury in fact and was otherwise damaged as a result of the unlawful conduct of defendants as described herein.
- EMC was a wholly owned subsidiary of Bear Stearns. Bear Stearns was 10. acquired by, and is now owned by, J.P. Morgan Chase, NA. Thus, EMC is now a wholly owned subsidiary of Chase. EMC is headquartered in Lewisville, Texas, with its principal executive offices in California located in the County of Orange, City of Irvine.
- Chase is both a lender and a loan servicer. Some of Chase's loans are 11. serviced in-house by Chase, and others are serviced by its subsidiary, EMC. Chase is headquartered at 270 Park Avenue, New York, NY 10017-2014, with its principal executive offices in California located at 560 Mission Street San Francisco, CA. Plaintiffs allege, based on information and belief, that EMC and Chase are among the nation's largest mortgage loan servicing companies.
- 12. Plaintiffs are informed and believe, and based thereon allege, that DOES 1 through 100 are persons, corporations or other entities which reside in or are authorized to do and are doing business in the State of California, and who are liable in whole or in part for the misconduct described in this complaint. The true identities of these DOES

complaint to assert the proper names when their identity is discovered.

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JURISDICTION AND VENUE

are currently unknown to plaintiffs, and plaintiffs therefore pray for leave to amend this

- This is an action for damages, equitable, injunctive and other appropriate 13. relief arising under various California statutes, including the Consumers Legal Remedies Act and Section 17200 of the California Business & Professions Code, and under California common law.
- 14. The amount in controversy exceeds the jurisdictional minimum for this court. The unlawful acts and practices alleged herein occurred in, or concern, the County of Orange, State of California. Defendants EMC and Chase are qualified to do business in the State of California, and conduct substantial business in the State of California, specifically including the County of Orange. Some of the subject real estate at issue is located in the County of Orange, as is EMC's principal executive office in California, and many of the events giving rise to this action occurred primarily in the County of Orange. Jurisdiction and venue are therefore appropriate in this court.

FACTUAL SUMMARY

I. THE HAMP PROGRAM

- 15. The United States is suffering through an extended foreclosure crisis. Increased foreclosures adversely affect not only the borrowers who lose their homes, but also the surrounding neighborhoods that suffer decreased property values and the municipalities that lose tax revenues. Congress therefore passed the Emergency Economic Stabilization Act of 2008 on October 3, 2008, and amended it with the American Recovery and Reinvestment Act of 2009 on February 17, 2009 (collectively, the "Act"), 12 U.S.C.A. §5201 et. seq.
- The purpose of the Act is to grant the Secretary of Treasury the authority to 16. restore liquidity and stability to the financial system, and ensure that such authority is used in a manner that "protects home values" and "preserves homeownership." 12 U.S.C.A. §5201.

Troubled Asset Relief Program, or TARP. 12 U.S.C. §5211. Under TARP, the

The Act grants the Secretary of Treasury the authority to establish the

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stabilize communities." 12 U.S.C. § 5213(3).

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Secretary may purchase troubled assets from financial institutions. *Id.* Congress allocated up to \$700 billion to the United States Department of Treasury for TARP. 12 U.S.C. § 5225.

18. In exercising its authority to administer TARP, the Act mandates that the Secretary take into consideration the "need to help families keep their homes and to

- 19. With regard to any assets acquired by the Secretary that are secured by residential real estate, the Act mandates that the Secretary "shall implement a plan that seeks to maximize assistance for homeowners" and use the Secretary's authority over loan servicers to encourage them to take advantage of programs to "minimize foreclosures." 12 U.S.C.A. § 5219.
- 20. On February 18, 2009, pursuant to the Act, the Treasury Secretary and the Director of the Federal Housing Finance Agency announced the Making Home Affordable Program.
- 21. The Making Home Affordable program consists of two sub-programs. The first sub-program concerns the creation of re-financing products for individuals with minimal or negative equity in their home, and is now known as the Home Affordable Refinance Program, or HARP. The second sub-program concerns the creation and implementation of a uniform loan modification protocol, and is now known as the Home Affordable Modification Program, or HAMP.
- 22. HAMP is funded by the federal government, primarily with TARP funds. The Treasury Department has allocated at least \$75 billion to HAMP, of which at least \$50 billion is TARP money.
- 23. Under HAMP, the federal government incentivizes participating loan servicers to modify existing mortgage obligations for struggling homeowners in order to make their monthly payments more affordable and thereby reduce foreclosures.

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Servicer Participation Agreement ("SPA") with the federal government. Chase and EMC both executed SPAs, thereby making them participating servicers in HAMP. The SPAs incorporate all guidelines, procedures and "supplemental 25. documentation, instructions, bulletins, frequently asked questions, letters, directives, or

Should a loan servicer elect to participate in HAMP, it must execute a

The SPA states that a Participating Servicer "shall perform" the activities 26. described in the Program Documentation "for all mortgage loans it services."

other communications" issued by the Treasury, Fannie Mae or Freddie Mac. These

documents together are known as the "Program Documentation."

- The Program Documentation requires Participating Servicers to evaluate all 27. loans which are 60 or more days delinquent for HAMP modifications. In addition, if a borrower contacts a Participating Servicer regarding a HAMP modification, the Participating Servicer must collect income and hardship information to determine if HAMP is appropriate.
- 28. A HAMP modification consists of two stages. First, a Participating Servicer is required to gather information and, if appropriate, offer the homeowner a TPP (Trial Period Plan). The TPP consists of a time frame, typically a three-month period, in which the homeowner makes mortgage payments based on a formula utilizing the initial financial information provided. The monthly mortgage payments under a TPP are lower than the borrower's monthly payments under the ordinary mortgage contract.
- Chase and EMC offer TPPs to eligible homeowners, often but not always, 29. by way of a TPP Agreement, which describes the homeowner's duties and obligations under the plan and promises a permanent HAMP modification for those homeowners who execute the TTP and fulfill certain documentation and payment requirements. If the homeowner executes the TPP Agreement, complies with all documentation requirements and makes all TPP monthly payments, the second stage of the HAMP process is supposed to be triggered, in which the homeowner is offered a permanent

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modification. In reality, defendants are ignoring the HAMP guidelines and allowing TPPs to continue for months or years beyond the three month trial period.

- 30. Michele and Robert Hood and Sharie Green were qualified under the HAMP Program, but were never offered an appropriate permanent loan modification, and were kept in an indefinite cycle of TPPs and forbearance agreements. Although Ms. Wilcox did not apply for a loan modification pursuant to HAMP (her loan balance was too large), plaintiffs believe that the defendants process loan modification applications in the same manner and with the same core protocols, whether or not HAMP is applicable.
- 31. Defendants have routinely failed to offer or process loan modification applications – in violation of TPP Agreements and other written agreements. In January 2010, the U.S. Treasury reported that Chase had 424,965 HAMP-eligible loans in its portfolio. Of these loans, just 7,139 resulted in permanent modifications (approximately 1.7%), although many more homeowners had made the payments and submitted the documentation required by the TPP Agreement.
- By failing to comply with their obligations under the TPP Agreements, and 32. by failing to timely convert TPPs into permanent modifications or process loan modification applications in good faith, defendants are forcing homeowners into a state of anxiety and uncertainty, wondering if their homes can be saved, and inducing them to pay "trial payments" or "forbearance payments" indefinitely. Further, defendants are preventing homeowners from pursuing other avenues of resolution, including using the money they are putting toward TPP payments to fund relocation costs, short sales, bankruptcy, or other means of curing their default. These "extend & pretend" practices are deceptive and unlawful.

II. JEAN C. WILCOX

Wilcox - Purchase Money Loan

On or about November 4, 2004, Wilcox purchased a newly built single 33. family residence, located in Irvine, California (the "Residence") for occupancy by

located in the City of Irvine, County of Orange, State of California.

34. As a condition of the purchase, the developer required that Wilcox obtain her purchase money financing from a lender of the developer's choice. That lender was Washington Mutual Bank ("WAMU").

Wilcox and her family. The Residence was purchased directly from its developer, and is

- 35. Wilcox was approved for the purchase money financing by WAMU. The terms of the WAMU purchase money loan entailed, among other things, an "Option ARM" feature that allowed for negative amortization of accrued interest. Negative amortization occurs when the loan payment for any period is less than the interest charged over that period, so that the outstanding balance of the loan increases. The difference between accrued interest and accrued interest plus principal is then added to the total principal owed on the loan. That feature was disadvantageous to Wilcox's goal of one day owning the Residence free and clear.
- 36. Following Wilcox's purchase of the Residence, she made substantial improvements to its interior and exterior, thereby increasing its market value.

Wilcox - Refinance of the Purchase Money Loan

- 37. On or about January 15, 2007, Wilcox refinanced her WAMU purchase money loan with a new one (the "Loan") from Fremont Investment and Loan, which is now a dissolved corporation. Due to plaintiff's self-employment income and FICO score, her loan was categorized as "sub-prime" and the Loan's interest rate and terms were aggressively set by the lender. Under the terms of the Loan, the interest rate could never fall below 8.34% regardless of how low market interest rates declined.
- 38. A few months after the funding of the Loan, Wilcox was notified that the Loan had been sold and that EMC was the new "servicer" to which Wilcox was to make payments, until further notification. Wilcox was not informed of the identity of the new holder of the Loan. Plaintiff's Loan was registered pursuant to the Mortgage Electronic Registration Systems, Inc. ("MERS") system of registration that was and continues to be

utilized by lenders as a means of transferring loans that are held in pooled mortgage-

backed securities investments.

Wilcox - First Temporary Loan Modification

- 39. Beginning in or about the summer of 2007, Wilcox began experiencing difficulty in collecting accounts receivables that were due her, as a self-employed lawyer. At the same time, she saw an increase in her family expenses, notably, college expenses. Consequently, Wilcox fell behind in her payments on the Loan.
- 40. In late October 2007, Wilcox contacted EMC concerning a modification of the Loan. At the time, her payments were due for September and October of 2007. An individual with EMC who identified himself as "Mr. Edwards" indicated that EMC was receptive to modifying the Loan, specifically including a reduction in the interest rate, which by then was substantially above market rates.
- 41. Also in late October 2007, Wilcox terminated her self-employment and obtained W-2 employment that enabled her to earn a fixed and steady income.
- 42. On November 6, 2007, Wilcox and EMC entered into a written agreement (hereinafter referred to as the "First Temporary Loan Modification"). Mr. Edwards advised Wilcox that the Loan would be permanently modified, provided she complied with the payment terms under the First Temporary Loan Modification. Under the terms of the First Temporary Loan Modification agreement, Wilcox agreed to make six payments commencing November 9, 2007. The First Temporary Loan Modification payments were significantly less than the payments required under the original terms of the Loan. Mr. Edwards informed Wilcox that the six payments would be automatically debited from plaintiff's banking account. Mr. Edwards further instructed Wilcox that she must cease payment of her credit card balances.
- 43. In reliance upon the enforceability of the First Temporary Loan Modification agreement, and according to its terms, Wilcox made the first of the anticipated six payments to EMC on or about November 9, 2007, in the amount of \$4,200.

When the second payment under the First Temporary Loan Modification

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agreement was not auto-debited from plaintiff's bank account, Wilcox immediately called EMC, on December 18, 2007, and this time was connected with a woman who identified herself as "Shawana." Shawana informed Wilcox that EMC could not autodebit her banking account and that the First Temporary Loan Modification was not being reflected in EMC's system, although the November 9th payment had been received. Shawana also repeated the instruction that Wilcox should not make payments on her credit card balances, as that would prevent the Loan from being modified. During this conversation, Wilcox was repeatedly placed on "hold" for long periods of time while Shawana represented she was speaking with her supervisor.

Wilcox - Second Temporary Loan Modification

- By the conclusion of plaintiff's December 18, 2007 conversation with 45. Shawana (EMC), the terms of a Second Temporary Loan Modification agreement had been structured. Again, Shawana, as with Mr. Edwards, advised Wilcox that after "two or three months" of making the payments set forth in the Temporary Loan Modification agreement, the Loan would be permanently modified. Wilcox agreed to the terms of the Second Temporary Loan Modification and Shawana promised to send a written agreement memorializing its terms. This was the only conversation Wilcox had with Shawana.
- In addition, around this time, Wilcox listed her Residence for sale. Wilcox 46. received an offer to purchase the Residence, but she did not accept the offer or open escrow because she reasonably believed that EMC would modify the Loan.
- Pursuant to the directives initially given to Wilcox by EMC, Wilcox ceased 47. making payments on her credit cards and any other unsecured debt. Consequently, with the missed payments on the Loan and the missed payments on her credit cards and other debts, plaintiff's FICO credit score fell dramatically.
- Soon after December 19, 2007, and before the Second Temporary Loan 48. Modification agreement had been received by Wilcox, Wilcox received un-signed

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correspondence from EMC wherein EMC notified Wilcox that the Loan had been referred to a trustee for foreclosure. This notification was entirely inconsistent with the conversation Wilcox had with Shawana of EMC on December 18, 2007. Accordingly, on December 26, 2007, Wilcox called the trustee identified in the correspondence, Cal-Western Reconveyance, and spoke with a man who identified himself as "John Godfrey." Wilcox advised Mr. Godfrey of the Second Temporary Loan Modification that was in process with EMC and Wilcox understood, based on the conversation, that no further action would be taken by Cal-Western Reconveyance because the foreclosure notification had been a mistake on the part of EMC.

49. On December 28, 2007, Wilcox contacted EMC again because she had not received the agreement by which the Second Temporary Loan Modification would be documented. During this call Wilcox was transferred to "Kevan Jaskula." Mr. Jaskula then sent to Wilcox by facsimile a "Repayment Agreement" that set forth the terms of the Second Temporary Loan Modification. Wilcox promptly executed the "Repayment Agreement" and returned it to EMC. Pursuant to the terms of the "Repayment Agreement," which set forth the Second Temporary Loan Modification, Wilcox was to pay monthly payments of \$4,236 to EMC. Pursuant to the "Repayment Agreement," Wilcox caused the required down payment thereunder, \$4,000, to be wired to EMC on December 28, 2007.

Wilcox - Secret Notice of Default

50. Unbeknownst to Wilcox, and contrary to her written "Repayment Agreement" with EMC (which set forth the Second Temporary Loan Modification), and contrary to her conversation with Mr. Godfrey of Cal-Western Reconveyance, a Notice of Default was secretly recorded against plaintiff's Residence by EMC on December 27, 2007. The Notice of Default was "secretly" recorded because at no time did EMC or Cal-Western Reconveyance cause to be served on Wilcox a copy of the Notice of Default by certified or registered mail, in violation of California Civil Code section 2924b(b)(1).

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- At the time the Notice of Default was secretly recorded, the principal 51. amount owing on the Loan was approximately \$800,000 and plaintiff's Residence had a fair market value well in excess of \$1 million. Also, plaintiff's Residence was still listed for sale on the MLS.
- 52. On December 29, 2007, Wilcox received from EMC by facsimile a copy of correspondence that Cal-Western Reconveyance had sent to EMC on December 28, 2007, which set forth the fees that would be charged for Cal-Western Reconveyance's services in handling a foreclosure under the Loan. The correspondence appeared to be preliminary. Immediately upon receipt of the correspondence, on December 31, 2007, Wilcox called Cal-Western Reconveyance and spoke with a man who identified himself as "Mr. Albert." He advised that the Notice of Default had been sent for recording, but he did not know if it had yet been recorded, and that the statutory mailing of the Notice of Default would not take place until after it was recorded. Wilcox informed Mr. Albert that this was a mistake – as she was paying EMC pursuant to the Second Temporary Loan Modification as described in the "Repayment Agreement." Mr. Albert stated that most of the fees could be avoided if EMC directed Cal-Western Reconveyance to close the file.
- Immediately following plaintiff's conversation with Mr. Albert, she wrote 53. to Mr. Jaskula at EMC and demanded that EMC instruct Cal-Western Reconveyance to close its file and cancel any Notice of Default, because it had been an error on the part of EMC. Later that same day, Wilcox spoke with Mr. Jaskula, who confirmed that EMC's system was reflecting that the Loan was in a "repayment program" and that the Notice of Default and any related fees with Cal-Western Reconveyance would be "backed-out."
- 54. On January 2, 2008, Wilcox called Cal-Western Reconveyance and spoke with a man who identified himself as "Alberto Ponce." Mr. Ponce informed Wilcox that he did not know if any action had yet been taken by Cal-Western Reconveyance, but that his records showed the matter had been placed "on hold." Based on plaintiff's conversations with EMC and Cal-Western Reconveyance, and the fact that she had

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never been served with a copy of the Notice of Default via certified mail, she was informed and reasonably believed that the Notice of Default had never been recorded and that Cal-Western Reconveyance was not taking any further action, pursuant to EMC's directives.

- 55. Pursuant to the Second Temporary Loan Modification, Wilcox made monthly payments to EMC in January, February and March 2008.
- After listing her home again, Wilcox accepted another offer on the home, 56. and an escrow was opened. (Although the home was not "under water" at that time, the only equity remaining in the home was an amount sufficient to cover estimated closing costs of a sale.) However, Ms. Wilcox cancelled the escrow because of her reasonable belief that EMC would provide a permanent loan modification.
- During this time Wilcox was under great pressure from her unpaid 57. unsecured creditors, to whom Wilcox had suspended payments at EMC's express instructions.
- On April 10, 2008, after having made several payments under the Second 58. Temporary Loan Modification – Wilcox again contacted EMC. This time, she was transferred to an individual named "Jennifer." During this call, Wilcox expressed frustration that despite her tender of four payments (including the down payment), no loan modification had yet been implemented.
- On or about August 6, 2008, Wilcox followed-up by telephone to EMC 59. concerning the promised modification of the Loan. She was informed by an unidentified female that the modification had been declined, for unknown reasons. Wilcox was obviously upset and outraged. The EMC representative recommended that Wilcox start a new repayment program.
- On or about August 18, 2008, while plaintiff's Residence was still listed for 60. sale on the MLS, she learned for the first time that a Notice of Default had in fact been secretly recorded against the Residence – contrary to representations made to her by EMC and Cal-Western Reconveyance. As a consequence, interest in and offers on the

Residence declined dramatically because buyers perceived that the Residence was in

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foreclosure.

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Wilcox - First Notification to EMC

4 61. On August 18, 2008, Wilcox wrote to EMC and Cal-Western 5 Reconveyance demanding that the Notice of Default be rescinded because they had failed to comply with post-recordation notification requirements under California Civil Code section 2924b(c)(1). Also, in plaintiff's letter, she gave notice that EMC should 8 cease intentionally engaging in deceptive practices wherein it falsely represented that loans like plaintiff's would be modified if payments under "temporary modifications" were made, as well as notifying EMC of related malfeasance. Plaintiff's notification 10 letter was sent via certified mail, return receipt requested. This notification letter was 11 received in EMC's Executive Office on August 21, 2008. 12

- 62. At no time following plaintiff's 2008 notification letter did EMC cease offering consumers loan modifications premised on temporary agreements. Instead, on September 29, 2008, Amber Duncan, an "Executive Research Specialist" for EMC, sent Wilcox a wholly unresponsive form letter that referenced the Truth in Lending Act and stated that EMC declined to rescind the Loan neither of which had been referenced in the plaintiff's 2008 notification letter.
- 63. On October 21, 2008, Wilcox responded to Ms. Duncan with a letter that identified Ms. Duncan's failure to address the issues raised by Wilcox. Further, Wilcox stated that she was going to start making *voluntary* payments at the rate of \$3,500 per month, as a showing of her good faith. Also, in plaintiff's letter she requested the identity of the Trustee who was responsible for oversight of the securitized mortgage pool in which plaintiff's Loan was held (and by which EMC was servicing the Loan). On November 4, 2008, EMC stated that it would respond within 30 business days.
- 64. On December 8, 2008 Wilcox called EMC and spoke with "Geraldina." Wilcox again stated that she sought a modification of the Loan. Geraldina

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acknowledged that EMC had recently entered into a settlement with the Federal Trade Commission due to its wrongful business practices, including debt collection actions.

65. On December 29, 2008, Deana G. DeLaura, a Vice President with EMC, provided Wilcox (at her request) a breakdown as to how EMC had been applying the payments Wilcox had been making under the "Repayment Agreements." The payment breakdown showed that EMC had been improperly holding in "suspense" plaintiff's payments until it had sufficient funds to make a full payment pursuant to the original terms of the Loan, or to repay an escrow advance. This handling of plaintiff's payments had never been disclosed previously to Wilcox. EMC disclosed at this time that Wells Fargo Bank was allegedly the Trustee handling the mortgage backed security pool in which plaintiff's Loan was held.

Wilcox - Third Temporary Loan Modification

- 66. On January 12, 2009, Wilcox wrote back to Ms. DeLaura at EMC and provided the requested financial information in order to obtain a permanent modification of the Loan. Wilcox informed EMC that she had paid the first installment of property taxes due on the Residence. This letter also informed EMC that plaintiff's payments had not been properly applied, and that by holding funds in "suspense" for months at a time EMC had enabled interest to improperly accrue on the loan at 8.34%. In addition, Wilcox again demanded that the improper Notice of Default be rescinded because it impaired the marketability of the Residence. On February 17, 2009, Ms. DeLaura wrote to Wilcox that her loan modification was "still" under review.
- On February 17, 2009, Ms. DeLaura called Wilcox and stated that, 67. although she did not have authority to make the offer, she was proposing a modification of the Loan at the rate of 5.5% for the remaining balance of the Loan term, with all accrued interest to be paid, with monthly payments to increase to \$6,291.43 (including impounds for taxes and insurance). Wilcox advised that these proposed terms (which apparently did not constitute an actual offer from EMC in any event) were wholly unreasonable, onerous and inconsistent with EMC's promises dating back to late 2007.

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Wilcox also at this time requested a copy of EMC's Servicing Agreement, and asked to inspect the *original* of her promissory note. On February 24, 2009, Wilcox wrote to Ms. DeLaura confirming these discussions and Wilcox's requests for these documents.

- 68. On February 27, 2009, Ms. DeLaura wrote to Wilcox and proposed that Wilcox enter into another Temporary Loan Modification agreement with EMC. Further, Ms. DeLaura refused to provide EMC's Servicing Agreement, claiming that it was "proprietary." She did provide Wells Fargo's contact information and indicated that Wells Fargo Bank was the Trustee responsible for the mortgage-backed security pool that held plaintiff's Loan. Wilcox then wrote to Wells Fargo Bank in an effort to obtain its cooperation.
- 69. Wilcox did not sign or return the offered Third Temporary Loan Modification that Ms. DeLaura set forth in another "Repayment Agreement." This was because the payments were exorbitant and Wilcox was not willing to agree to pay EMC all of the interest which had accrued under the original Loan terms over the extensive time frame during which she had been battling with EMC for its promised permanent modification of the Loan, including time during which the payments she made had been held in a "suspense" account causing interest to continue to accrue on the balance.
- 70. On March 23, 2009, Wells Fargo Bank responded to plaintiff's earlier correspondence and advised that it "does not in any way supervise, monitor, oversee or have authority over how an individual loan is serviced, and in fact is legally prevented from doing so." This letter was signed by Kathleen A. Dean, a paralegal with Wells Fargo Bank.
- Plaintiff's April 23, 2009, good faith payment to EMC was refunded to her 71. and EMC informed her that it would **not** accept any more voluntary payments from Wilcox.
- 72. On April 23, 2009, Wilcox again wrote Ms. DeLaura of EMC and again stated the terms of the loan modification she sought. Ms. DeLaura never responded to this letter.

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73. On April 28, 2009, Wilcox learned that EMC had paid the property taxes due on the Property, even though Wilcox had already made payment directly to the Orange County Tax Collector. In a letter dated April 28, 2009, Wilcox inquired why EMC was not refunding all of the payments she had made since January 2008, since EMC had been unable or unwilling to permanently modify the Loan. She also confirmed in this letter that EMC was no longer willing to accept her voluntary mortgage payments. EMC never responded.

- 74. On May 11, 2009, EMC advised Wilcox that it was reviewing her request for a Loan modification. No indication was made that an unidentified "investor" on the Loan would have to approve the Loan modification.
- 75. On May 29, 2009, Wilcox again sent written notice to EMC that it had perpetrated a fraud on consumers through false promises that consumer loans would be modified by entering into repayment agreements. Wilcox also informed EMC that due to adverse, declining market conditions, the value of the Residence had decreased significantly during the period she had been attempting to obtain a Loan modification since the summer of 2007.
- 76. On June 4, 2009, Wilcox wrote to Kathleen A. Dean, the paralegal at Wells Fargo Bank who had previously corresponded with Wilcox, and requested a copy of EMC's Servicing Agreement. In her letter, Wilcox advised Wells Fargo Bank that EMC was failing to perform its obligations as the Loan's putative servicer. Wells Fargo Bank never responded to plaintiff's letter.
- 77. On June 10, 2009, EMC, through Michelle Chancey, Research Specialist, responded to plaintiff's April 23, 2009 letter. Ms. Chancey's letter contained numerous falsehoods and exhibited an inaccurate understanding of plaintiff's history with EMC. Also in her letter, Ms. Chancey purported to opine on California foreclosure law – again misrepresenting the facts and law pertaining thereto.
- 78. In or about September 2009, Wilcox enlisted the assistance of the Legal Aid Society of Orange County relating to her Loan modification efforts with EMC.

- 79. In October 2009, EMC offered another temporary loan modification program to Wilcox. This time, the required monthly payment was \$5,100, representing principal, interest and impounds for property taxes and insurance on the Residence.
- 80. Wilcox was reluctant to enter into another temporary Loan modification program with EMC. Accordingly, she went to the EMC office in Santa Ana and met there with Ceclia Hammer. Ms. Hammer encouraged Wilcox to enter into the proposed Fourth Temporary Loan Modification, which she claimed would provide for the following: (1) the excessive interest rate on the Loan would be modified and reduced to the then current market levels; (2) the proposed payments on the temporary Loan modification would represent the new amount of principal, interest, taxes and homeowner insurance that Wilcox would be required to pay under the modified Loan terms; (3) the accrued, exorbitant interest on the Loan would be written off; and (4) Wilcox would receive a permanent modification of the Loan upon completing three of the payments required by the temporary loan modification. Based on Ms. Hammer's representations, Wilcox agreed to the Fourth Temporary Loan Modification.
- 81. Wilcox made four payments under the Fourth Temporary Loan Modification program, from November 2009 through March 2010. During this payment period, at all times as requested, Wilcox provided EMC with copies of her paystubs and other documents that EMC requested, repeatedly.
- 82. EMC representatives told Wilcox numerous times over the phone that if she complied with her trial plans, she would get her loan modified to provide for the same monthly payments as the trial plans.
- 83. In April 2010, still having not heard from EMC that the permanent loan modification had been approved, Wilcox contacted EMC and demanded a decision on the requested loan modification. On April 15, 2010, a woman who identified herself as "Ramona" (at EMC) called Wilcox and requested certain additional statements and new paystubs to support the loan modification.

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On April 21, 2010 Ramona called Wilcox and said that "Carrington," the 84. investor that owned or controlled the Loan, wanted to see a copy of Wilcox's savings account statement. This was news to Wilcox, as she previously was told that Wells Fargo was the Trustee for the mortgage-backed security in which the Loan was pooled. In any event, Wilcox immediately sent her savings account statement to Ramona. Wilcox understands that Carrington is another mortgage servicer located in Santa Ana, California.

- 85. On April 22, 2010 Ramona called Wilcox again and informed her that the loan modification had been denied. Ramona was unable to advise Wilcox as to the reason why the Loan modification had been denied, but she expressed her own frustration that it had not been approved. She promised a letter would follow explaining the reasons. As discussed below, however, Wilcox did not hear from EMC again until July 2010.
- 86. In the meantime, on April 23, 2010 Wilcox sent EMC, via certified mail, a supplemental notification informing EMC that it was still in violation of the law by misrepresenting its loan services and by advertising its services with the intention of not providing the services as advertised. Plaintiff's notice demanded that EMC immediately cease fraudulently offering consumers loan modifications, among other things. On April 29, 2010, EMC acknowledged receipt of plaintiff's notification letter and stated it would require 30 business days in which to respond. EMC never responded further to plaintiff's April 23, 2010 notification.
- On July 28, 2010, EMC issued a letter to Wilcox (which she received on 87. July 31, 2010) stating that plaintiff's request for a Loan modification had been denied because her housing expenses (mortgage, taxes, hazard insurance and HOA dues) were less or equal to 31% of her gross income. This was a falsehood, as plaintiff's housing expenses far exceeded 31% of her gross income.
- 88. Subsequently, Wilcox called Cecilia Hammer in EMC's Santa Ana office, at which time Ms. Hammer admitted that she had personally "never" seen an EMC

"permanent" loan modification. Wilcox advised Ms. Hammer that EMC had defrauded her into making further payments, to which Ms. Hammer said nothing.

89. In August 2010, Wilcox again called EMC to discuss its erroneous denial of plaintiff's request for a Loan modification. Wilcox spoke to "Smelvia" of EMC's Loss Mitigation Department. Smelvia stated that the July 28, 2010 denial letter had erroneously stated the reason for denial of her request. In actuality, Smelvia stated, EMC had submitted the requested loan modification to the "investor" who held plaintiff's Loan and it had rejected the request based on its internal guidelines. Smelvia refused to divulge the name of the "investor" who held the Loan, or the content of its internal guidelines. Smelvia stated that the information was "proprietary." Further, she stated that the "investor" would not reduce the interest rate on the Loan and would not write-off accrued interest, which was specifically contradictory to the statements Ms. Hammer had made to Wilcox in October 2009.

90. When Wilcox asked why EMC had offered her multiple temporary loan modifications starting in 2007 even though the unidentified "investor" had secret internal guidelines that would not allow a permanent modification, Smelvia offered no answer. Wilcox informed Smelvia that she had paid EMC tens of thousands of dollars on the Loan and postponed selling the Residence in a declining market in reliance on EMC's representations that she would receive a permanent loan modification. Again, Smelvia had no response. Smelvia did indicate that EMC had only recently received the investor's secret guidelines, and that EMC continued to be overwhelmed with "thousands" of requests for loan modifications that EMC was trying to process.

- 91. On August 30, 2010, Wilcox received a letter from EMC asking her to call concerning her delinquent account and offering a modification as a "workout option." The letter added that all workout options require the approval of management and that she would have to meet "workout criteria to qualify for assistance."
- 92. On August 31, 2010, Wilcox called the number provided and spoke with "Deana," questioning her about how defendant would be able to approve a workout

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option after Wilcox had been refused a loan modification, for the third time, by a "secret investor" whose guidelines apparently were not known or available to EMC. She had no response, although she stated that the investor was not secret but was listed on the Loan documents. Wilcox had to explain to Deana that Fremont Investment, which originated the Loan, no longer exists.

Wilcox - Final Demand to EMC

- On August 13, 2010, legal counsel for Wilcox sent to EMC, via certified 93. mail, another demand letter requesting that EMC cease its unlawful loan servicing misconduct, including the malfeasance described in this pleading. EMC failed to respond to that letter, and EMC has failed to correct its misconduct, remedy the resulting damages, or cease its unlawful practices. Thus, despite multiple warning letters dated August 18, 2008, May 29, 2009, April 23, 2010, and August 13, 2010, EMC continues its unlawful activities. Further, EMC ceased sending mortgage statements to Wilcox some time ago.
- In summary, Wilcox complied with all of the paperwork requirements 94. requested of her by EMC (multiple times), satisfied all required loan modification criteria, and made all the payments called for under her temporary trial plans. Yet, to this day, she has not received a permanent loan modification.

III. MICHELE AND ROBERT HOOD

- In June, 2007, Michele and Robert Hood re-financed the mortgage on their 95. home – a single family residence located in the City of Irvine, County of Orange, State of California (the "Hood Residence"). Pursuant to the re-finance, the Hoods secured a 30 year adjustable rate loan from Chase.
- 96. Michele Hood works as a paralegal at a mortgage company in Irvine, California. In the second half of 2008, Michele Hood's employer unexpectedly changed her weekly employment hours, reducing them from five days per week to three. Despite efforts to increase her employment to five days per week, Michele has been

unable to increase her hours. The resulting reduction in income forced the Hoods to seek a loan modification from Chase. In addition, Robert Hood is employed as a school teacher and receives no income during the summer months.

97. In July or August, 2008, the Hoods contacted Chase by telephone to request a loan modification. A Chase employee who identified herself only as "Myracle" (pronounced "Miracle") stated to Michele Hood that Chase could not consider the Hoods for a loan modification unless/until the Hoods were at least 90 days delinquent. Myracle advised the Hoods to intentionally allow their loan to become delinquent and then apply for a loan modification. Acting on this advice, the Hoods allowed their loan to become delinquent.

Hood - First Application for Loan Modification

- 98. On November 24, 2008, the Hoods submitted a written loan modification request to the Loss Mitigation Department at the Chase Home Finance Department pursuant to Chase's instructions. From late November 2008 through January 2009, the Hoods periodically placed telephone calls to Chase's Home Finance Department attempting to determine the status of their requested loan modification. During each of the Hoods' attempts to learn of the status of their modification request, a Chase employee or agent informed the Hoods that the modification was "being processed," or words to similar effect.
- 99. In early January, 2009, while the Hoods' modification request with Chase remained pending, Chase informed the Hoods that the servicing of their loan had been transferred to EMC. Chase further informed the Hoods that their pending loan modification application would not be maintained after the transfer to EMC. Chase advised the Hoods that if they continued to seek a loan modification, they would be required to re-apply with EMC, and that Chase would *not* transfer the Hoods' loan modification application to EMC.

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100. On January 10, 2009, the Hoods submitted a second application for loan modification, this time to EMC. EMC offered the Hoods a TTP. The Hoods accepted and made monthly payments under the TPP until May, 2009, when EMC offered a new TPP.

placed telephone calls to EMC's Loss Mitigation Department attempting to determine the status of their requested loan modification. In late April or early May, 2009, EMC advised the Hoods that it had not yet rendered a decision on the Hoods' loan modification request but that, in the meantime, the Hoods' income verification documentation supporting their loan modification application had "expired" pursuant to EMC's document expiration policy. EMC's unreasonable delay in processing the loan modification application had resulted in the expiration of the Hoods' income verification documentation, thereby ensuring the failure of the Hoods' application through no fault of their own. EMC demanded that the Hoods submit a third application containing updated financial records. Although EMC could not promise the Hoods that it would process the third application in a more timely manner, the Hoods were left with no real choice but to comply.

Hood – Third Application for Loan Modification

- 102. On May 3, 2009, the Hoods submitted a third application for a loan modification.
- 103. In June, 2009, EMC sent a letter inviting the Hoods to participate in a new TPP. The letter stated that the Hoods were now required to make payments of \$3,901 per month to avoid foreclosure. The Hoods complied with the new TPP.
- 104. From June, 2009, through May, 2010, the Hoods periodically placed telephone calls to EMC's Loss Mitigation Department attempting to determine the status of their requested loan modification. On occasions when the Hoods successfully reached a live representative, the representative advised the Hoods that their application